Appendix C Pricing Index
DIR- CPO-4725
NITCO Inc

Software Product Services: UiPath Software Brand - Robotic Process Automation - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
UiPath - Action Center - Multiuser	UICPACMU000	Per Unit	$880.00	2.00%
UiPath - Action Center - Named User	UICPACNU000	Per User	$440.00	2.00%
UiPath - Apps - Named User	UICPAPPSNU0	Per User	$440.00	2.00%
UiPath - Apps - Named User - NonProduction	UICPAPPSNP0	Per Unit	$0.00	2.00%
UiPath - Attended - Multiuser	UICPAMU0000	Per Unit	$2,400.00	2.00%
UiPath - Attended - Named User	UICPANU0000	Per User	$1,200.00	2.00%
UiPath - Attended Robot - Named User	UIPCPARNU00	Per Unit	$1,200.00	2.00%
UiPath - Automation Hub	UICPCAH0000	Per Unit	$9,000.00	2.00%
UiPath - Cloud - AI Robot	UICPCAIR0000	Per Unit	$11,000.00	2.00%
UiPath - Cloud - AI Robot Pro	UICPCAIRP000	Per Unit	$23,000.00	2.00%
UiPath - Cloud Automation Hub - Standard	UICPCAH0000	Per Unit	$9,000.00	2.00%
UiPath - Cloud Document Understanding Page Bundle	UICPCDUPB00	Per Unit	$8,000.00	2.00%
UiPath - Cloud Orchestrated Action Center - Named User	UICPCOACNU0	Per Unit	$440.00	2.00%
UiPath - Cloud Orchestrated Apps - Named User	UICPCOANU00	Per Unit	$440.00	2.00%
UiPath - Cloud Orchestrated Apps - Named User - Transition	UICPCOANU01	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Attended - Multiuser	UICPCOAM000	Per Unit	$3,200.00	2.00%
UiPath - Cloud Orchestrated Attended Robot - Concurrent - Transition	UICPCOARC01	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Attended Robot - Named User - Transition	UICPCOARNU1	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Attended Robot- Concurrent	UICPCOARC00	Per Unit	$2,700.00	2.00%
UiPath - Cloud Orchestrated Attended Robot- Named User	UICPCOARNU0	Per Unit	$1,600.00	2.00%
UiPath - Cloud Orchestrated Process Developer - Named User	UICPCOPDNU0	Per Unit	$6,500.00	2.00%
UiPath - Cloud Orchestrated Robot - Non-Production	UINPCOR0000	Per Unit	$1,100.00	2.00%
UiPath - Cloud Orchestrated Robot - Non-Production - Transition	UINPCOR0001	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated RPA Developer - Multiuser	UICPCORPADM	Per Unit	$8,800.00	2.00%
UiPath - Cloud Orchestrated RPA Developer - Named User	UICPCORDNU0	Per Unit	$4,400.00	2.00%

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Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
UiPath - Cloud Orchestrated Studio - Concurrent	UICPCOSC000	Per Unit	$6,700.00	2.00%
UiPath - Cloud Orchestrated Studio - Concurrent - Transition	UICPCOSC001	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Studio - Named User	UICPCOSNU00	Per Unit	$4,000.00	2.00%
UiPath - Cloud Orchestrated Studio - Named User - Transition	UICPCOSNU01	Per Unit	$0.00	2.00%
UiPath - Cloud Orchestrated Unattended Robot	UICPCOUR000	Per Unit	$10,000.00	2.00%
UiPath - Cloud Orchestrated Unattended Robot - Transition	UICPCOUR001	Per Unit	$0.00	2.00%
Uipath - Computer Vision - On Cloud	UIPNPCVOC00	Per User	$0.00	2.00%
Uipath - Computer Vision - On Prem	UIPNPCVOP00	Per Unit	$0.00	2.00%
UiPath - Connector for Salesforce	UICPCS00000	Per Unit	$3,000.00	2.00%
UiPath - High-Availability Add-On for Orchestrator	REDPMIPSM00	Per Unit	$12,000.00	2.00%
UiPath - Insights - Attended Multiuser Add-on	UICPIARM000	Per Unit	$300.00	2.00%
UiPath - Insights - Attended Robot Add-on	UICPIAR0000	Per Unit	$150.00	2.00%
UiPath - Insights - Orchestrator Add-on	UICPIF00000	Per Unit	$9,000.00	2.00%
UiPath - Insights - Unattended Robot Add-on	UICPIUR0000	Per Unit	$1,000.00	2.00%
UiPath - License Enablement Pack -Zone 1 & 2	UILENPZ12000	Per Unit	$127,000.00	2.00%
UiPath - License Entry Pack -Zone 1 & 2	UILEPZ12000	Per Unit	$48,200.00	2.00%
UiPath - License Starter Pack -Zone 1 & 2	UILSPZ12000	Per Unit	$62,800.00	2.00%
UiPath - MultiUser Add-On	UICPMUAO000	Per Unit	$40,000.00	2.00%
UiPath - Orchestrator - NonProduction	UIPNPO0000	Per Unit	$4,000.00	2.00%
UiPath - Orchestrator - Basic	UIPCPOB0000	Per Unit	$9,000.00	2.00%
UiPath - Orchestrator - Basic Upgrade	UIPCPOBU000	Per Unit	$12,000.00	2.00%
UiPath - Orchestrator - Standard	UIPCPOSE000	Per Unit	$20,000.00	2.00%
UiPath - Process Mining	UICPPGP0000	Per Unit	$70,000.00	2.00%
UiPath - Process Mining - NonProduction	UINPPGP000	Per Unit	$14,000.00	2.00%
UiPath - Process Mining Developer	UICPPGDU000	Per Unit	$5,000.00	2.00%

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Software Product Services: UiPath Software Brand - Robotic Process Automation - Subscription Services

Description	Product – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
UiPath - Process Mining User	UICPPGAU000	Per Unit	$900.00	2.00%
UiPath - Robot - NonProduction	UIPNPR00000	Per Unit	$400.00	2.00%
UiPath - RPA Developer - Multiuser	UICPRPADMU0	Per Unit	$6,800.00	2.00%
UiPath - RPA Developer - Named User	UICPRDNU000	Per Unit	$3,400.00	2.00%
UiPath - Scale-Up License Pack - Zone 1 & 2	UISULPZ12000	Per Unit	$127,000.00	2.00%
UiPath - Studio - Named User	UIPCPSNU000	Per Unit	$3,000.00	2.00%
UiPath - Unattended Robot - Concurrent Runtime	UIPCPURCR00	Per Unit	$8,000.00	2.00%
Elasticsearch - X-Pack & Professional Support	ELAXPS00000	Per Unit	$6,500.00	2.00%

Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO Implementation Services UiPath Entry Pack. - This solution provides Professional Service engagement, including technical enablement of the UiPath applications on-premises, Includes assisted Infrastructure set-up of the Test and Production on-premises environments. Service deployment requires purchase of UiPath - License Entry Pack (Zone 1): 1-Orchestrator Basic; 2-RPA Developer - Named User; 4-Unattended Robots; 1-Attended Named User; 1-Orchestrator Non-Production; 1-Robot Non-Production licenses and the purchase of the minimum package of Automation Hub.	Implementation	NITCOPS_PKG-00001	Per Unit	$16,000.00	2.00%
NITCO Implementation Services - UiPath Entry Pack, Automation Hub and Automated Process Documentation. - This solution provides Professional Implementation Services of **one (1) Low and one (1) Medium complexity** automated processes, including technical enablement of the UiPath applications on-premises, Assisted Infrastructure set-up of the Test and Production on-premises environments. This also includes the process mining and process design documentation for of two (2) Low/Medium complexity automated processes in Automation Hub. This service deployment requires purchase of UiPath - License Entry Pack (Zone 1): 1-Orchestrator Basic; 2-RPA Developer - Named User; 4-Unattended Robots; 1-Attended Named User; 1-Orchestrator Non-Production; 1-Robot Non-Production licenses and the purchase of the minimum package of Automation Hub.	Implementation	NITCOPS_PKG-00002	Per Unit	$26,590.00	2.00%

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Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO Implementation Services - UiPath Entry Pack, and Manual Process Documentation. This solution provides Professional Implementation Services of **one (1) Low and one (1) Medium complexity** automated processes, including technical enablement of the applications, Assisted Infrastructure set-up of the Test and Production environments. This also includes the process mining to define ROI and process design documentation for of two (2) Low/Medium complexity automated processes in Automation Hub. This service deployment requires purchase of UiPath - License Entry Pack: 1-Orchestrator Basic; 2-RPA Developer - Named User; 4-Unattended Robots; 1-Attended Named User; 1-Orchestrator Non-Production; 1-Robot Non-Production licenses.	Implementation	NITCOPS_PKG-00003	Per Unit	$36,520.00	2.00%
NITCO Implementation Services - UiPath Entry Pack, Automation Hub and Automated Process Documentation. - This solution provides Professional Implementation Services of **two (2) Low and three (3) Medium complexity** automated processes, including technical enablement of the UiPath applications on-premises, Assisted Infrastructure set-up of the Test and Production on-premises environments. This also includes the process mining and process design documentation for of five (5) Low/Medium complexity automated processes in Automation Hub. This service deployment requires purchase of UiPath - License Entry Pack (Zone 1): 1-Orchestrator Basic; 2-RPA Developer - Named User; 4-Unattended Robots; 1-Attended Named User; 1-Orchestrator Non-Production; 1-Robot Non-Production licenses and the purchase of the minimum package of Automation Hub.	Implementation	NITCOPS_PKG-00005	Per Unit	$43,910.00	2.00%

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Software Support Services: NITCO Inc Brand - Robotic Process Automation Services

Service Description	Service Category	Service – Part Number	Unit of Measure	MSRP	DIR Customer Discount % off MSRP
NITCO Implementation Services - UiPath Entry Pack, and Manual Process Documentation. - This solution provides Professional Implementation Services of **two (2) simple and three (3) Medium complexity** automated processes , including technical enablement of the UiPath applications on-premises, Assisted Infrastructure set-up of the Test and Production on-premises environments. This also includes the process mining to define ROI and process design documentation for of five (5) Low/Medium complexity automated processes in Automation Hub. This service deployment requires purchase of UiPath - License Entry Pack (Zone 1): 1-Orchestrator Basic; 2-RPA Developer - Named User; 4-Unattended Robots; 1-Attended Named User; 1-Orchestrator Non-Production; 1-Robot Non-Production licenses.	Implementation	NITCOPS_PKG-00006	Per Unit	$70,170.00	2.00%
RPA Business Services (Hourly)	Implementation	NITCOPS_HR-00001	Hourly	$125.00	2.00%
RPA Business Services, Sr./Project Lead (Hourly)	Implementation	NITCOPS_HR-00002	Hourly	$165.00	2.00%
RPA Business Trainer, Sr. (Hourly)	Training	NITCOPS_HR-00003	Hourly	$165.00	2.00%
RPA Developer (Hourly)	Implementation	NITCOPS_HR-00004	Hourly	$125.00	2.00%
RPA Developer, Sr. (Hourly)	Implementation	NITCOPS_HR-00005	Hourly	$155.00	2.00%
RPA Solutions Architect (Hourly)	Implementation	NITCOPS_HR-00006	Hourly	$200.00	2.00%
RPA Technical Trainer (Hourly)	Training	NITCOPS_HR-00007	Hourly	$125.00	2.00%
RPA Technical Trainer, Sr. (Hourly)	Training	NITCOPS_HR-00008	Hourly	$155.00	2.00%
RPA Project Manager (Hourly)	Implementation	NITCOPS_HR-00009	Hourly	$125.00	2.00%
RPA Project Manager, Sr (Hourly)	Implementation	NITCOPS_HR-00010	Hourly	$140.00	2.00%
RPA Program Manager (Hourly)	Implementation	NITCOPS_HR-00011	Hourly	$165.00	2.00%
Organizational Change Management/OCM Analyst	Change Management	NITCOPS_HR-00012	Hourly	$130.00	2.00%

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Bundled Discounts

Type of Volume	Product Category	Original Discount	Additional Discount	Total Discount
New software orders with NITCO installation services. Items must be purchased at the same time.	New software order with installation service	2	(+) 1.00%	3%
Software renewal orders placed with at least one other NITCO provided service such as training. Items must be purchased at the same time.	Software renewal order with service	2	(+) 1.00%	3%